



INVESTOR PRESENTATION

30.06.2026



Agenda

- I. Overview of the Company and Operations**
- II. Our Strategy and Sustainable Growth Agenda**
- III. Financial Results**
- IV. Annex**

✓ Commencement of Merger Discussions

The company has decided to initiate non-binding merger discussions for the acquisition of Kantur-Akdaş İnşaat Gıda Pazarlama Sanayi ve Ticaret A.Ş. (“ITC”), one of the leading companies in the sector, in order to strengthen its strategic position in waste management and renewable energy. The process will be finalized in line with independent valuation studies and the approvals of the Board of Directors.

✓ Extension of the Validity Period of the Investment Incentive Certificate for the Plastic Upcycling Facility to be Established in Aliğa, İzmir

The duration of the **project-based incentive certificate** obtained for the pyrolysis oil production facility under preparation in Aliğa, İzmir has been extended by **18 months**, and revised to **1 September 2027**, pursuant to the decision of the Ministry of Industry and Technology of the Republic of Türkiye.

✓ Signing of the Collective Labor Agreement at Our Subsidiaries

The Collective Labor Agreement negotiations carried out between our subsidiary, Biyomek A.Ş., and the Energy Workers’ Union for the Çine Biomass Power Plant have been concluded with an agreement. **The 32-month agreement has entered into force as of 1 November 2025.**

The Collective Labor Agreement negotiations carried out between our subsidiary, İzmir Novtek A.Ş. and the Energy Workers’ Union for the Harmandalı Landfill Gas Energy Energy Generation Plant have been concluded with an agreement. **The 28-month agreement has entered into force as of 1 March 2026.**

I. Overview of the Company and Operations



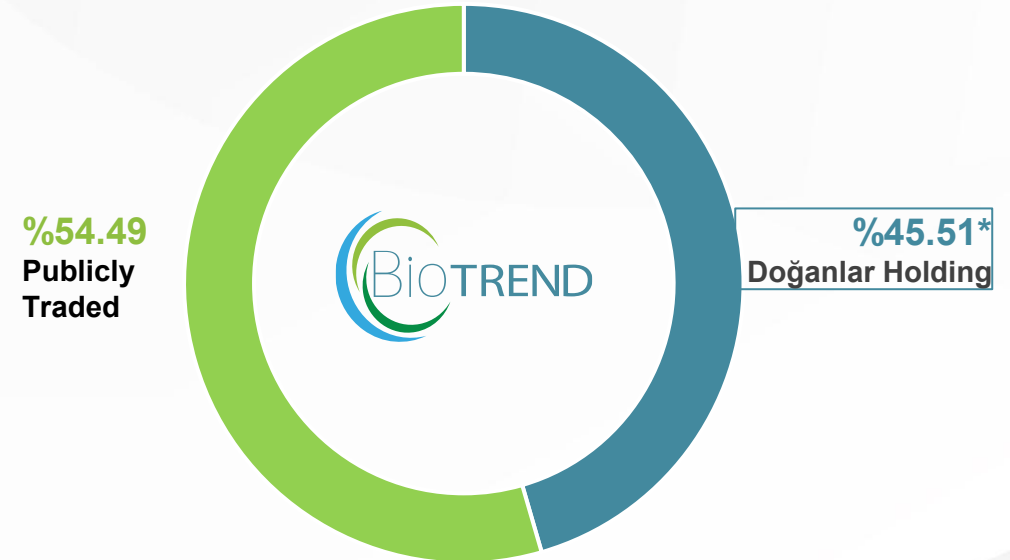
Biotrend Overview

- ✓ Established in 2017, Biotrend Çevre ve Enerji Yatırımları A.Ş. is the largest publicly listed integrated waste management, energy generation, and bio-circular economy platform in Türkiye.
- ✓ **10+ current and planned activities** including electricity generation, recycled products, RDF, waste disposal, carbon credit trading, greenhouse farming, steam generation, compost, and plastic upcycling.
- ✓ **17 facilities in 5 different regions, 9 cities** in Türkiye.
- ✓ Biotrend is one of the biggest players in the biomass market in Türkiye with its license and pre -license power and installed capacity. As of 30.06.2026, Biotrend has **an installed capacity of 114.2 MWe** and **a license capacity of 132.6 MWe**.
- ✓ **835 Employees** (As of 30.06.2026)
- ✓ Biotrend has been trading on Borsa İstanbul under the ticker “**BIOEN**” since April 2021.
- ✓ The Company is included in the following Borsa İstanbul indices: **BIST Corporate Governance, BIST Star, BIST Sustainability, BIST All Shares, BIST Services, BIST 500, BIST Electricity, BIST All Shares-100, and BIST İzmir.**

Shareholding Structure



- ✓ Biotrend Shareholding Structure: **45.51% Doğanlar Holding, %54.49 Publicly Traded**

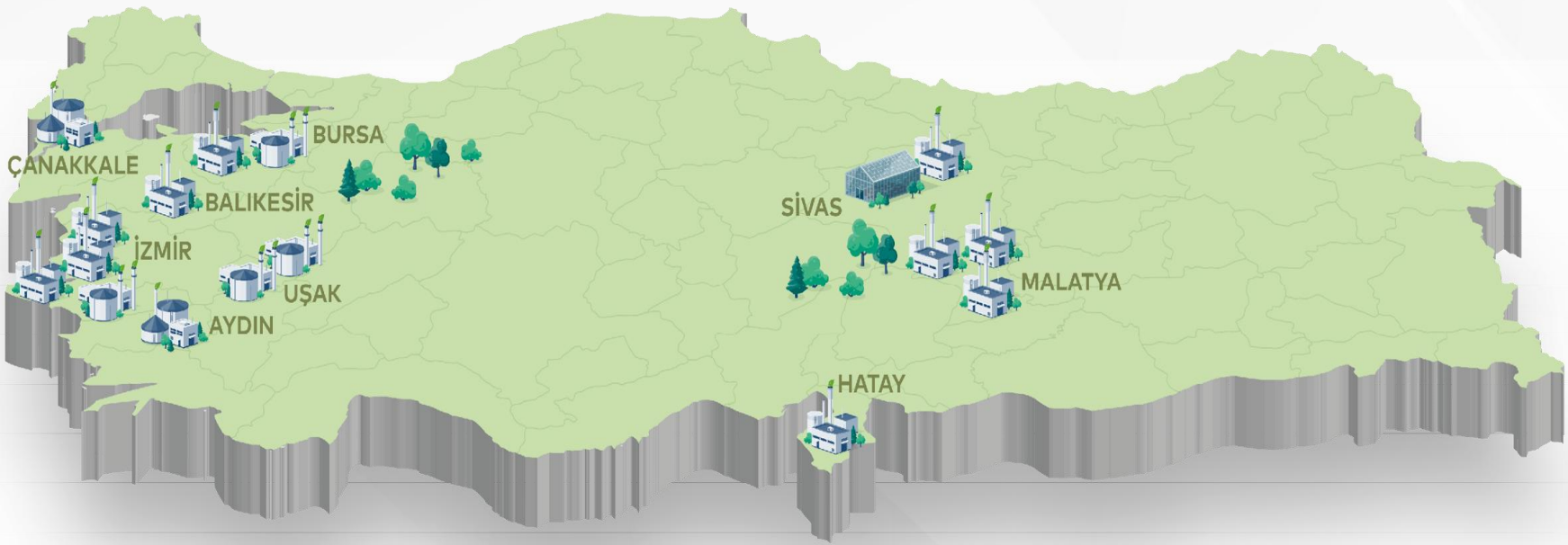


* On 29 June 2026, the transfer of shares with a total nominal value of TRY 74,500,000, representing the share capital of Biotrend Çevre ve Enerji Yatırımları A.Ş. and owned by Doğanlar Yatırım Holding A.Ş., was completed to institutional and qualified investors through the Wholesale Transactions Market of Borsa İstanbul A.Ş. at a price of TRY 18.10 per share. Following this transaction, Doğanlar Holding's ownership interest in BIOEN decreased to 45.51% as of 29 June 2026.

9 Provinces, 17 Facilities



17 Facilities



8 Integrated Waste Management and Energy Generation



6 Energy Generation (2 biomass burning technology)



1 Industrial RDF



1 Solid Fuel Preparation



1 Greenhouse

 **114.2 MWe**
30.06.2026 Installed Capacity

2026/1H - Biotrend Overview



2026/1H



17 Total
Facilities*



132.6 MWe
Total Licenced Power



114.2 MWe
Total Installed Capacity



3.7 years
Average Remaining Feed-
inTariff (YEKDEM Term)



14.45 years
Remaining Contract
Periods With Municipalities



10+
Business Lines **



1.1 million tonnes
Waste Disposal



248.95 Gwh
Net Electricity Generation



503 thousand tons
CO₂ Emissions Avoided



1.4 billion TRY
Revenues



58 million TRY
Net Profit



76 million TRY
EBITDA

* Including facilities currently under investment

** Waste Disposal, Mechanical Sorting, Recycled Products, Refuse-derived fuel (RDF), Energy Generation, Carbon Trading, Composting Generation, Sanitary Landfills, Greenhouse Farming, Mechanical Recycling, Battery Recycling, Steam and Heat Sales, Industrial and Municipal Sewage Sludge Treatment, Solar Power Systems (SPP), Industrial Refused Derived Fuel (RDF), Non-Hazardous Waste Collection and Sorting, RDF Production from Waste Heat, Deposit Management System, Plastic Upcycling

Integrated Business Model

- ✓ Integrated waste management platform covering disposal, sorting, recycling, and renewable energy generation,
- ✓ Robust and sustainable infrastructure enabling efficient waste processing,
- ✓ Business model generating environmental, social, and economic benefits,
- ✓ Presence across 10+ current and planned business segments,
- ✓ Exposure to high-growth areas such as battery recycling, solar energy, and plastic upcycling,
- ✓ Diversified revenue base underpinned by circular economy principles,



II. Our Strategy and Sustainable Growth Agenda



Sustainable Strategy and Growth Agenda for 2026 and Beyond

Operational Efficiency

- Ensuring maximum use of available licensed power generation capacity
- Increasing material recovery rates and waste-derived fuel production capacity and quality through new investments
- Continuing disciplined implementation of saving measures

Domestic Organic & Inorganic Growth

- Investing in Battery recycling
- Investing in Municipal wastewater treatment sludge incineration
- Biomethane generation investment
- Deposit Management System Operation
- Evaluating various Biomass, Biogas, and Mechanical recycling acquisition opportunities in Türkiye

International Organic & Inorganic Growth

- Seizing opportunities with strategic global partnerships
- Continuing business development activities in developing countries that have put waste management on their agenda
- Evaluating various acquisition opportunities in the field of renewable energy at abroad

Domestic & International Vertical Growth

- Increasing plastic upcycling project capacity to 250 ktpa
- Increasing carbon credit revenues
- Diversifying carbon trading activities with plastic credits
- Production of circular raw materials (granule, new reinforced materials) by investing in mechanical recycling plants
- Within the scope of the Zero Waste Project, evaluating investments in waste collection and recycling facilities
- Heat sales, where the heat generated in energy generation activities within the scope of integrated energy management

ITC Merger Process

- ✓ In order to strengthen its strategic position in the field of waste management and renewable energy, Biotrend has started non-binding merger negotiations with Kantur-Akdaş İnşaat Gıda Pazarlama Sanayi ve Ticaret A.Ş. ("ITC"), one of the leading companies in the sector.
- ✓ The final structure of the process will be shaped after independent valuation studies and necessary institutional approval processes.

Strategic Purpose



Strengthening the position in the field of waste management and renewable energy



Improving operational scale and scope of activity



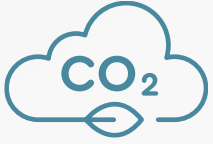
Strengthening the integrated waste management platform



Supporting long-term sustainable growth targets



Carbon Credit and Plastic Credit Projects



From 2022 until the end of 2026 H1



Apart from the reserve, certified emissions reduction credit each year



3 different certification programs covering all our operations

8.1 Million USD

~1.5-2 Million Tons

VCS GCC ICR

- ✓ **Our application to the Turkish Climate Change Directorate for the authorization required under the CORSIA framework has been completed.** Carbon credit prices are expected to increase in the medium to long term.
- ✓ Due to the absence of favourable market conditions no carbon credit sales were realized in 2026 H1.
- ✓ The amount of 2026 H1 credits ready for sale is calculated as approximately **740 thousand tons.**
- ✓ Our registration application under VERRA's "Plastic Waste Reduction Program" has been successfully completed for our 4 plants (Balıkesir, Bergama, İnegöl-2 and Uşak).



Plastic Upcycling – Aliğa Project



STRATEGIC PROJECT LOCATION AND SUFFICIENT FEEDSTOCK SUPPLY

- Location in **Aliğa/Izmir**, close to international **ports** and **Türkiye's largest petrochemical facilities**
- Close proximity to Biotrend's Western Region plants
- Approximately **60,000 tons of waste processing capacity**
- Approximately **55,000 tons of sustainable polymer feedstock production** per year

ROBUST PROJECT INFRASTRUCTURE

- Sustainable technology developed by **Honeywell**
- Strong Warranty Contracts and Maintenance & Repair Services

PROJECT-BASED SUPER STATE INCENTIVE (*)

TRY 9.2 Billion Project-Based Incentive

- Customs Duty Exemption,
- VAT Exemption,
- Tax Reduction,
- Employer's Social Security Premium Support,
- Qualified Personnel Support,
- Investment Site Allocation

PROJECT FINANCING

- Total Investment Cost: **~USD 300 million**
- Annual Revenue Secured in Foreign Currency: **~USD 80 million**
- EBITDA Margin: **~60%**
- A robust project finance structure led by Ziraat Bank, with the **Asian Development Bank (ADB)** also participating.

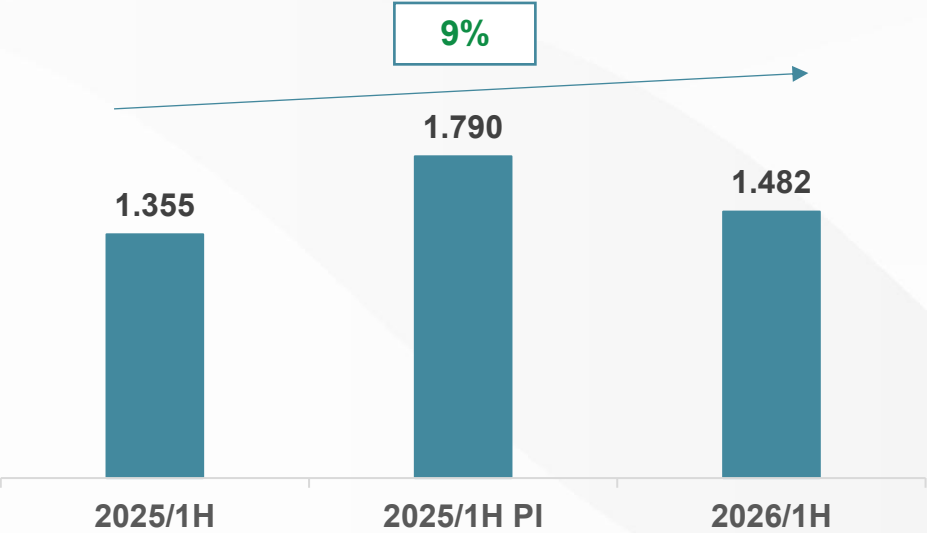
**For the Investment Incentive Certificate issued within the scope of the aforementioned investment, an additional period of 18 months has been granted by the Republic of Türkiye Ministry of Industry and Technology, and the validity period of the incentive certificate has been extended until 01.09.2027.*

III. Financial Results

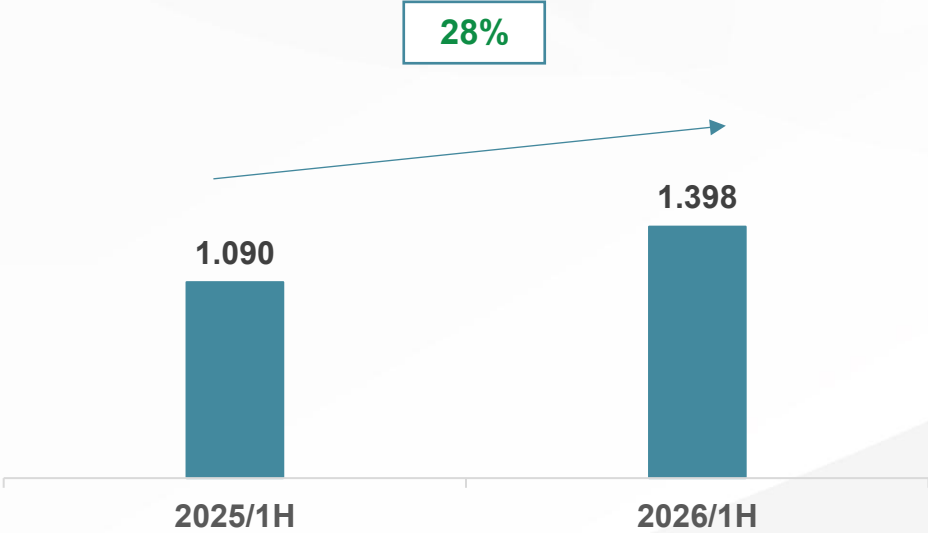


Revenues (TRY Million)

Including TAS-29 Inflation Adjustments



Excluding TAS-29 Inflation Adjustments

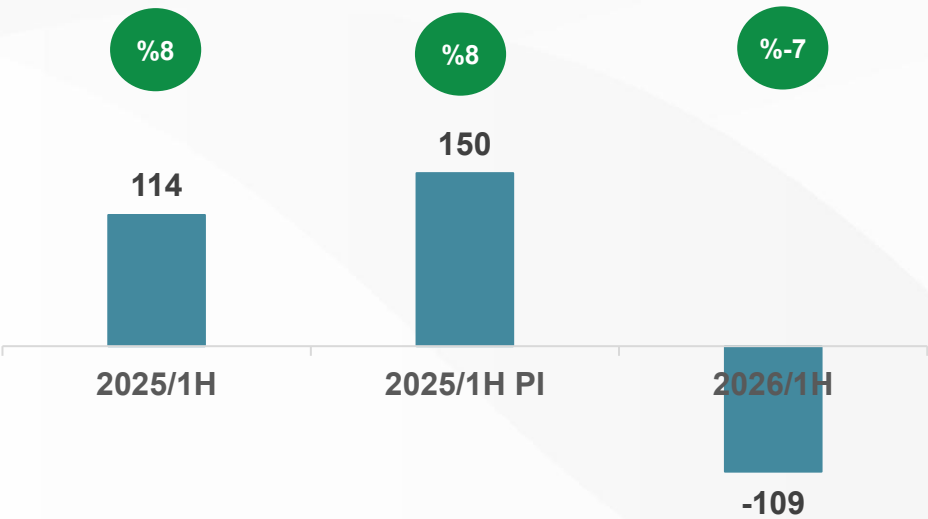


Gross Profit and Net Profit



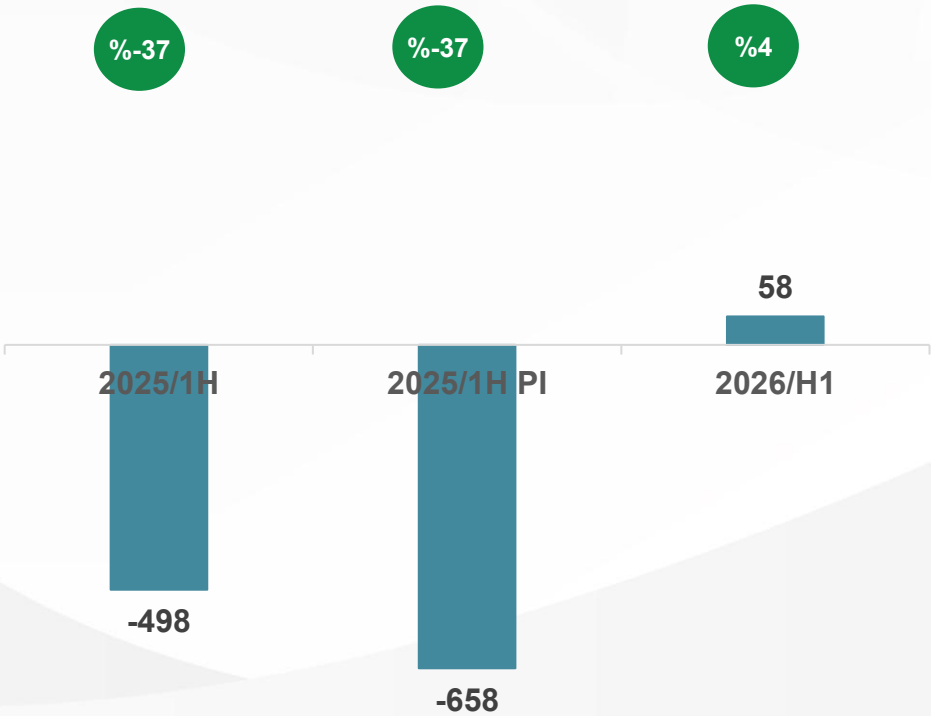
Gross Profit (TRY Million)

Including TAS-29 Inflation Adjustments



Net Profit (TRY Million)

Including TAS-29 Inflation Adjustments



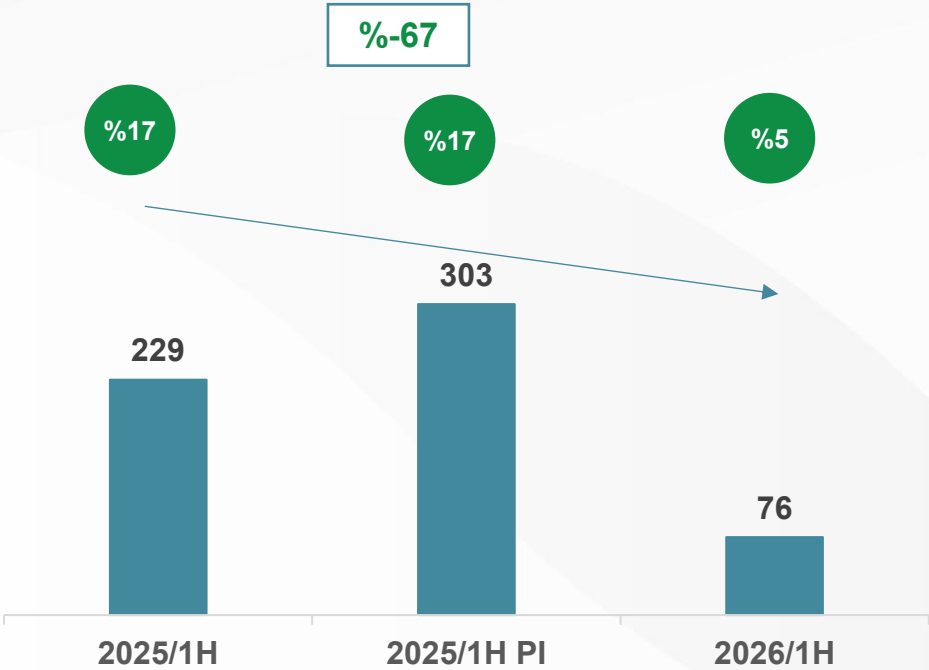
Gross Profit Margin



Net Profit Margin

EBITDA (TRY Million)

Including TAS-29 Inflation Adjustments



 EBITDA Margin

Net Financial Indebtedness

Net Financial Indebtedness (TRY million)	30.06.2026	31.12.2025
Short-Term Indebtedness	349	281
Short-Term Portion of Long-Term Bank Loans	1.630	1.618
Leasing Debts	39	40
Short-Term Financial Indebtedness	2.018	1.939
Long-Term Indebtedness	4.130	4.078
Leasing Debts	120	119
Long-Term Financial Indebtedness	4.250	4.197
Total Financial Indebtedness	6.268	6.136
Cash and Cash Equivalents	108	62
Net Financial Debt	6.160	6.074
Net Financial Debt/Total Assets (x)	0,53	0,53

IV. Annex



Balance Sheet

TRY Million	30.06.2026	31.12.2025
Cash and Cash Equivalents	108	62
Financial Investments	28	30
Trade Receivables	297	216
Stocks	268	275
Prepaid expenses	161	298
Others	71	56
CURRENT ASSETS	933	937
Investments Accounted for Using Equity Method	371	360
Investment Properties	28	28
Tangible Assets	8.063	8.380
Right-of-Use Assets	273	280
Intangible Assets	450	475
Deferred Tax Assets	1.465	941
FIXED ASSETS	10.650	10.464
TOTAL ASSETS	11.583	11.401
Short -Term Borrowings	349	281
Short -Term Portions of Long -Term Borrowings	1.669	1.659
Trade Payables	702	784
Others	183	275
SHORT -TERM LIABILITIES	2.903	2.999
Long -Term Borrowings	4.250	4.197
Deferred Tax Liabilities	1.139	897
Others	20	25
LONG -TERM LIABILITIES	5.409	5.119
EQUITY	3.272	3.284
TOTAL LIABILITIES&EQUITY	11.584	11.402

Income Statement

TRY MILLION	30.06.2026		30.06.2025	
Revenue		1.482		1.789
Cost of Sales	-	1.591	-	1.639
Gross Profit	-	109	-	150
General Administrative Expenses	-	360	-	384
Marketing Expenses	-	4	-	3
Other Operating Income		16		40
Other Operating Expenses	-	17	-	31
Operating Profit / (Loss)	-	475	-	227
Income from Investment Activities	-	4		20
Share of Investments' Profit (Loss)	-	77		11
Financial Income		28		11
Financial Expenses	-	724	-	1.062
Net monetary position gains (losses)		1.052		628
Profit / (Loss) Before Tax	-	201	-	619
Tax Income / (Expense)		258	-	39
Net Profit / (Loss) for the Period		58	-	658
EBITDA		76		303



Biotrend Investor Relations

Şeyma İnayet Uygur
Investor Relations Executive

Thank you!



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